

Recibido 21/04/2020  
Jha Tm



Santiago, 20 de abril 2020

Señor  
Javier Romero Madariaga  
Gerente General  
CINTAC S.A.  
Presente

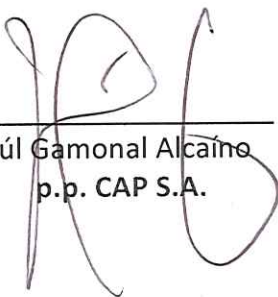
Estimado Javier,

Comunico a usted que CAP S.A., en su calidad de accionista de CINTAC S.A., acordó proponer como candidato al cargo de Director al señor:

- Julio Bertrand Planella

Adjunto a la presente, carta emitida por el candidato en la que acepta su nominación al cargo de Director y declara no tener inhabilidades para desempeñar dicho cargo.

Sin otro particular, le saluda atentamente,

  
Raúl Gamonal Alcaíno  
p.p. CAP S.A.

Santiago, 20 de abril de 2020

Señor  
Javier Romero Madariaga  
Gerente General  
CINTAC S.A.  
Presente

De mi consideración:

Comunico a Ud., que acepto mi nominación al cargo de Director de CINTAC S.A., en la elección de Directorio de la misma, que se llevará a cabo el próximo 23 de abril de 2020.

Asimismo, declaro no estar afecto a alguna de las inhabilidades que establece la Ley de Sociedades Anónimas para desempeñar el cargo.

Sin otro particular, le saluda atentamente,

  
Julio Bertrand Planella

**Name:** JULIO BERTRAND PLANELLA  
**Date of Birth:** 16 September 1971  
**Nationality:** Chilean  
**Status:** Married  
**Contact:** Cell phone: (+569) 94998311  
E-mail : Julio.bertrand.p@gmail.com



---

## ACADEMIC BACKGROUND

**Civil Industrial Engineer (Pontificia Universidad Católica de Chile (PUC)) with a bachelor in mechanical engineering, Master in Science in Industrial Engineering (PUC) and MBA Adelaide University Australia** with 21 years of experience in Chile and internationally in the energy industry. Part time professor at the Engineering School PUC University in Business Strategy and Economic Evaluation lectures

## LABOR EXPERIENCE

April 2017 up to date **EMPRESAS GASCO CEO** **Santiago, Chile**

- **New Business Strategy and Business Model Adjustment: From a “LPG Commercialization Company” to an “Energy Solution Provider Based on Gas”**

- Planning a new business strategy to EMPRESAS GASCO S.A. (LPG gas supplier and energy solutions in Chile) to improve the company business model performance (gas procurement, trucking, plant operations and retailing) and develop a competitive advantage in cost (operational efficiency) and differentiation (supplying on time and services) that allows the company to increase its margin of contribution and market share.

-Developing an extension of EMPRESAS GASCO S.A. business model through executing vertical integrations to the industrial and power generation business segments in Chile ( LPG as a fuel substitute of diesel and complement of LNG), to capture additional value of the energy industry net in Chile.

October 2014 to March 2017 **GASCO GLP CEO** **Santiago, Chile**

- **Business Strategy, Supply Chain Management and Retailing**

-Adjustment to Gasco GLP business model through integrating the downstream ( logistic, distribution and retailing) with the midstream (LPG Imports, LPG Terminal and LPG Portfolio/Pricing) that allows the company optimize LPG supplying, reducing delivery time, distribution cost and customer final price.

-Set a new strategy based on the business model adjustment with the aim of creating differentiation on LPG commercialization throughout providing a better service for LPG final delivery price.

September 2013 to May 2014 **ENAP CEO** **Santiago, Chile**

- **Business Strategy, Performance Measurement and Stakeholder Management**

- Leading the ENAP Business Strategy design from 2014 to 2020, presented and approved by the company Board of Director, defining initiatives and project to achieve an optimal level of integration between the Oil Exploration and Production Business Unit and the Oil Refining and Fuel Commercialization Business Unit, that reduce ENAP financial unsystematic risk, increase its economic outcome and operational efficiency, and sustain its strategic positioning in the Chilean market.

-Establish business strategic relationship with “complementors”, competitors, supplier and customers of the local energy industry and the international one (Ecuador, Argentina, Egypt, Australia, New Zealand) to achieve ENAP strategic objectives and set a stronger positioning in the Chilean energy market.

April 2012- August 2013

**ENAP REFINERIES S.A. CEO**  
**ENAP- Downstream Business**

**Santiago, Chile**

**Hydrocarbon Procurement, Terminal Logistic, Shipping, Refining and Pricing**

-Responsible of crude oil and fuel procurements ( imports from USGC), terminal logistic management, and crude oil refining ( three refineries) to honor fuel supply contracts with all the distributors in Chile (gasoline, diesel, kerosene, fuel oil, LPG) and industrial customers (ethylene, propylene, petcoke , others). ENAP REFINERIES S.A fuel sales are 10.000 MMUS\$ a year.

-Responsible of the operational management of ENAP three refineries of a total refining capacity of 220 thousand barrel of crude oil and a workforce of 1450 people that perform in roles such as production, maintenance, engineering, HSEC, finance, human resource and optimization. ENAP REFINERIES S.A. spends a total variable and fixed cost of 1000 million of US dollars.

**BOARD OF DIRECTOR EXPERIENCES**

Experience as board of director member participating in different energy companies like GNL Quintero Terminal S.A, Vidagas ( Colombian LPG Company) Unigas ( Colombian LPG Company), Gasmar ( Chilean LPG Terminal), Inersa ( LPG Electrical Energy Company) ENAP Sipetrol Argentina ( Oil&Gas Exploration and Production), Empresa Nacional de Geotermia ( Geothermal Company), ENAP Sipetrol Ecuador (Oil&Gas Exploration and Production).